

## Janna International Service Pricing 2026

**Disclaimer:** The information presented here is for reference purposes only and does not constitute a formal quotation. To request a formal quotation, please [complete this form](#).

**Last Updated:** 2026-03-20

Service	Price	Details
<b>Supplier Search/Validation</b>	From 2,000 to 6,000 USD	<p><b>Sourcing:</b> The price depends on two factors: research complexity and number of references. It is not the same to search for cellphone case factories as it is for high-precision machinery. For low or medium complexity searches and up to 5 references, the cost ranges between 2,000 USD and 3,500 USD. For more complex products, and searches of up to 10 references, the range goes between 3,500 USD and 6,000 USD.</p> <p><b>Validation:</b> The price depends on the complexity of the required validation and ranges between 1,000 USD and 3,500 USD per company.</p>
<b>Factory Audit</b>	800 USD/Day	Any travel expenses outside Shanghai, China, must be covered by the client. Most audits are completed in one day.
<b>Sample Inspection</b>	From 400 to 1,400 USD	For samples of manageable dimensions, up to 10 samples, the cost ranges from USD 400 to USD 800. For oversized samples, priced per reference/sample, that require a factory visit, the range is USD 800 to USD 1,400. Shipping and travel expenses must be covered by the client.
<b>Negotiation and Export Coordination</b>	1,000 USD / Order	A fixed fee is charged per order. As part of our standard working procedure, we conduct a visit to the factory or port once everything is ready for dispatch. Travel expenses must be covered by the client.
<b>Comprehensive Import Service</b>	% of the product value	When the client has decided to place an order, the previous services are not charged separately. Instead, a percentage of the merchandise value is agreed upon, ranging from 1% to 15%, payable at the time the order is placed. The percentage varies according to the product's technical complexity and the intensity of the work required, with everything agreed upon and documented in advance with the client.

		<i>*If the process begins and the client later decides not to place the order, separate payments will be agreed upon for the work already performed.</i>
<b>International Investment / Market Entry / Optimization</b>	//	Pricing varies depending on factors such as the target country, market complexity, and the strategic scope of the work. Fees may be structured as fixed monthly retainers or hourly rates.
<b>Multilingual Translation</b>	From 100 to 500 USD	<p style="text-align: center;"><b>Chinese – English</b></p> <ul style="list-style-type: none"> <li>• Written translation: USD 60/page, maximum 400 words per page <ul style="list-style-type: none"> <li>• Virtual simultaneous interpretation: USD 250/hour</li> </ul> </li> <li>• On-site simultaneous interpretation, meetings, trade fairs, etc.: USD 500/hour</li> </ul> <p style="text-align: center;"><b>Chinese – Spanish</b></p> <ul style="list-style-type: none"> <li>• Written translation: USD 50/page, maximum 400 words per page <ul style="list-style-type: none"> <li>• Virtual simultaneous interpretation: USD 200/hour</li> </ul> </li> <li>• On-site simultaneous interpretation, meetings, trade fairs, etc.: USD 400/hour</li> </ul> <p style="text-align: center;"><b>Español – Inglés</b></p> <ul style="list-style-type: none"> <li>• Written translation: USD 20/page, maximum 400 words per page <ul style="list-style-type: none"> <li>• Virtual simultaneous interpretation: USD 100/hour</li> </ul> </li> <li>• On-site simultaneous interpretation, meetings, trade fairs, etc.: USD 200/hour</li> </ul>
<b>Academic and Corporate Lectures</b>	From 2,000 to 10,000 USD	All lectures are delivered by David Janna in Chinese, English, or Spanish. The price of each lecture varies according to the language, selected topic, and event format. Sessions may be delivered as a lecture or in a workshop / semi-customized format for groups of up to 10 people.
<b>China Desk</b>	From 4,000 to 12,000 USD/Month	Pricing is determined by the complexity of the work, the agreed monthly time intensity, and the compensation structure, which may include commission percentages for us. These commissions may vary from a percentage of the merchandise value to a percentage of the profits generated by the business activities in which we participate. This service requires a minimum one-year contract, but includes a 4-month trial period.